

## **Appendix 1: Interview Guide**

1. What is the process of commercialization of scientific research results in the university?
2. Does the commercialization process follow a particular pattern?
3. How do you evaluate the current trend? (problems and challenges of the current situation)
4. What has the university done to commercialize the results of scientific research?
5. Can the university be a connection point between students and professors in the industry?
6. How can partnerships and cooperation between industry and universities of medical sciences be established, maintained, and improved?
7. What factors (cultural, economic, social, political, organizational, structural, human, and motivational) can influence the commercialization of scientific research results?
8. Who or what organizations are influential (positive or negative) in commercializing scientific research results at the university?
9. What are the strengths and weaknesses in the commercialization of scientific research results at the university?
10. What strategies do you suggest to use the strengths and reduce the obstacles and weaknesses in the university's commercialization of scientific research results?
11. In your opinion, what factors and variables affect the commercialization of research results in universities of medical sciences?
12. What are the methods of commercialization of scientific research results and collaboration with industry for your organization?
13. In your opinion, what are the underlying factors for the success of medical sciences universities in commercializing research results?
14. In the end, please let me know if you have any points, I have yet to ask for.