**Research Article** 

# An Extended Theory of Planned Behavior (TPB) Used to Predict Smoking Behavior Among a Sample of Iranian Medical Students

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**Background:** Smoking among the youth is an important public health concern. Although several studies have investigated the correlates of smoking behavior, no theory-based study has particularly assessed this problem among medical students.

**Objectives:** This study aimed to evaluate the efficacy of the extended theory of planned behavior (TPB) to predict smoking behavior among a sample of Iranian medical students.

**Patients and Methods:** This is a cross-sectional study carried out in Ahvaz, Iran, 2014. The data were collected through a self-administered questionnaire, which included items on demographics, smoking behavior, and components of the TPB model (attitude, subjective norms, perceived behavior control, and intention), and an added construct on smoking refusal skill. Data were analyzed using descriptive correlation, and linear regression statistics by SPSS, version 16.

**Results:** One hundred and seventy medical students with a mean age of 21.25 (SD = 2.9) years were enrolled in the study. Of them, 24 (13.5%) students were smokers. All components of the TPB model and smoking refusal skill were statistically significant as to intention to smoke (P < 0.001). The TPB constructs with and without smoking refusal skill accounted for 77% (adjusted R2) and 78% of the variance observed for intention to smoke, respectively. The results also revealed the highest weight for perceived behavior control ( $\beta = -0.40$ ).

**Conclusions:** The findings of this study indicated that all TPB variables are useful tools for prediction of the smoking behaviors among students. Particularly, students' perceived behavioral control and attitudes towards smoking were found to be important determinants of smoking intentions. Thus, the findings could be used for planning effective tobacco control programs targeting University students.

Keywords: Youth; Tobacco; Smoking; Students; Prevention

# 1. Background

While the determinants of health outcomes are complex and diverse, much of the morbidity and mortality burden associated with such diseases are preventable; tobacco smoking is one of the most important contributors to mortality and morbidity in several diseases (1). As the life expectancy improves in developing countries, non-communicable chronic diseases (many of them associated with smoking) are expected to gain greater prominence (2).

Smoking affects all nations; hence, it is a global problem (3). It causes significant harm to individuals' health, particularly as a predisposing factor for coronary heart disease, stroke, respiratory diseases, and various cancers. In addition, it reduces the average life expectancy by 10 years in comparison with nonsmokers (4).

Despite these potential negative outcomes, smoking is a common behavior, especially among young people (5). Young people are at increased risk to start smoking, and college students are no exception (6). Based on recent studies, the prevalence of smoking rises from the first year to the final year among university students (7). Few studies have addressed the impact of school environment on smoking among the youth (8, 9). University life could provide a social setting that leads to excessive tobacco usage (10); although tobacco products are readily available to college-aged students, access to tobacco cessation services or preventive measures is limited (11). Moreover, numerous studies have shown that a high proportion of university students are frequently engaged in smoking (6, 12).

Based on the results of the world health organization, Nazemi and Chaman (7) has reported prevalence of smoking among young people in the eastern Mediterranean region as follows: 26.6% in Iran, 20.9% in Kuwait, 17.2% in Iraq, 10.1% in Pakistan, and 15.9% in Saudi Arabia (7). Also, they showed that the prevalence of smoking among students was 20% (7). Identification of risk factors for student smoking is a public health priority. Understanding the factors that predict tobacco initiation and

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continuation by college students is vital in designing effective youth cessation programs (13).

However, to explain factors contributing to smoking habits or to design programs to prevent smoking among students, several health education models have been proposed (14). The present study was an attempt to use the theory of planned behavior (TPB) in order to predict smoking behaviors among University students. TPB assumes that the best predictor of a behavior is behavioral intention; intention, in turn, has 3 determinants. The first is the person's attitude towards performing the behavior, which reflects an overall positive or negative evaluation of the behavior (15). Attitude is determined by the individual's beliefs about outcomes or attributes of performing the behavior (behavioral beliefs), and weighted by evaluations of those outcomes or attributes. Secondly, an individual's subjective norm is determined by his or her normative beliefs, that is whether the important referent individuals approve or disapprove of performing that behavior, weighted by his or her motivation to comply with those referents (5). And thirdly, the perceived behavioral control (PBC) refers to the person's perception of the amount of control he or she has over performing the behavior, which is seen to cover the influence of both internal (e.g. refusal skills) and external (e.g. constraints) control factors (15, 16).

When Ajzen developed the TPB, it was stated that the TPB is, in principle, open to inclusion of additional predictors as long as they increase the explained variance in behavioral intentions (5). This study used the TPB with an additional construct, namely smoking refusal skills as an additional determinant of behavioral intentions. Previous studies have revealed that refusal skill techniques are important to the competence enhancement approach for preventing smoking and resisting offers to water pipe smoking (17-19). A study by Epstein et al. showed that refusal skill techniques are moderated both perceived social benefits of drinking and friends' drinking for alcohol drinking (17). Obtaining this information is the first step in planning and implementing anti-smoking programs. In Iran previous researches on student smoking have focused mainly on providing the prevalence data and information about the determinants of students' smoking such as access/availability, parent, teacher, and peer's smoking.

# 2. Objectives

In the absence of theory-based research, the aim of this study was to evaluate the efficacy of the extended theory of planned behavior (TPB) to predict smoking behavior among a sample of Iranian medical students.

# 3. Patients and Methods

This was a cross-sectional study carried out on 170 medical students in Ahvaz, Iran. The study used and extended a version of the theory of planned behavior (TPB) as the conceptual framework to assess the predictive power of the TPB constructs on the intention to smoke. The additional construct was smoking refusal skill. The sample size was calculated based on an expected current smoking prevalence of 9%, with absolute precision of 5%. Considering the attrition rate, we enrolled 170 students in the study. The sample size for each gender was estimated on the basis of its proportion. Given that more than 60% of medical students are female and the rest are male, 114 females and 56 males were selected, using simple random sampling method. Students attending the University campus were approached by the main investigator and after declaring their interest in participating in the study; they received detailed information regarding the aim of the study and were asked to sign the informed consent.

## 3.1. Measures

A self-administered questionnaire was used to collect the data. The questionnaire consisted of 2 parts, including items on sociodemographic variables and TPB constructs. Here, a brief description of the questionnaire is provided

## 3.1.1. Demographic Characteristics

Twenty items were included in the questionnaire to elicit personal information on age, level of study, family members' smoking habits, smoking history, friends' smoking status, age of the first use, and current smoking status.

#### 3.1.2. Attitude

Fifteen items on attitude to cigarette smoking, derived from relevant literature (20-22) were included. They were scored using a 5-point Likert differential scale. The scores for each item ranged from 1 (strongly agree) to 5 (strongly disagree).

# 3.1.3. Subjective Norms

Six items were used to assess the influence of the students' important persons (parents, friends, and teachers) on their opinion about smoking. These were scored on a 5-point Likert differential scale, with scores ranging from 1 (strongly agree) to 5 (strongly disagree). Selection of these items was carried out by a panel of scientists affiliated to the department of health.

#### 3.1.4. PBC to Avoid Smoking

Seven items were used to assess the students' perceptions about smoking. They were asked to indicate whether it was easy or difficult to smoke. Answers were rated on a 5-point Likert differential scale, ranging from 1 (very difficult) to 5 (very easy for me). PBC questions were derived from published reports.

## 3.1.5. Smoking Refusal Skill

The participants were asked to determine what they

might do in a situation in which someone offers them a cigarette, with 5 obtainable options: 'I definitely refused,' 'I say: I don't smoke now,' 'I will leave the place,' 'I will say: I have no intention to smoke,' and 'I will change the subject of dialog.' Five answers were rated on a 5-point scale, ranging from 1 (strongly agree) to 5 (strongly disagree).

#### 3.1.6. Intention

This section of the questionnaire was derived from the available literature. Seven items were chosen to assess the students' intention or need to smoke cigarettes. For example, it asked 'At any time during the next 3 months do you think you will smoke a cigarette?' or 'If one of your best friends offered you a cigarette, would you smoke it?' Answers were rated on a 5-point Likert differential scale, ranging from 5 (very likely) to 1 (very unlikely). Students' smoking habits and smoking history were investigated as follows: a record of the students' current status of smoking (smoking for  $\geq 1$  day during the past 30 days), past cigarette smoking experience, even one or two puffs (ex-smoker) and non-smoker (students who had never smoked). The investigator constructed the questionnaires based on the elicitation results, and the content validity of the instruments was assessed by 10 experts. Content validity ratio (CVR) was 0.85 and content validity index (CVI) was 0.89. Next, the reliability of the questionnaire was assessed using Cronbach  $\alpha$  coefficient, which was moderately high (attitude = 0.94; PBC = 0.87; subjective norms = 0.85; smoking refusal skill = 0.79 and intention = 0.87).

## 3.2. Ethical Considerations

The ethics committee of Ahvaz Jundishapur University of Medical Sciences approved the study. Students gave verbal informed consent. To ensure data privacy, the questionnaires were anonymous and they were collected in a box. The box was not opened until the end of the study.

## 3.3. Statistical Analysis

Data were analyzed using SPSS, v.16. Statistical significance was determined at P < 0.05 level. Descriptive variables are expressed as frequency, mean, and overall range (minimum and maximum). Scores for constructs of the TPB model, including perceived behavior control, attitude, subjective norms, and smoking refusal skill were also compared among current smokers, ex-smokers, and non-smokers using 1-way analysis of variance (ANOVA). A two-step multiple linear regression analysis was conducted to determine whether refusal skill enhances the prediction power of intentions to smoke beyond that obtained by the TPB alone. The components of the TPB were included in the first step and refusal skill was included in the second step. The normality of data was tested using Kolmogorov-Smirnov test, the histogram, and normality of residuals.

#### 4. Results

A total of 170 medical university students participated in this study. Of them 67% were female and 33% male. The mean age of the participants was  $21.25 \pm 2.9$  (Mean  $\pm$  SD) vears and the median age was 21 years. The age range was 18 - 25 years. Prevalence of smoking experience, current use, and water pipe (hookah) were 61.4%, 36%, and 65%, respectively in males. These rates were 14%, 3.5%, and 18.4%, respectively in females. About 14.5% of students were current smokers. More than two-thirds of the students (76.5%) reported that cigarette was easy to buy (females (65%) and males (88%)). About 28% of the students, with significantly more boys than girls (49% versus 6%, P < 0.001), reported that they might smoke during the next 3 months. As to the reason for continuing smoking, more than 54% of the students attributed it having fun and 38% of students to reduction of stress and depression.

According to the results of Spearman correlation analysis, it was found that age (r = 0.19), number of smoking friends (r = 0.41), number of smoking family members (r = 0.37), attitude (r = 0.32), perceived behavior control (r = 0.35), and subjective norm (r = 0.29) were positively related to the intention of smoking with statistical significance at the 0.05 level. Chi-square test showed that the smoker students were significantly similar to the non-smoker students regarding sociodemographic characteristics such as settlements (urban or rural), pocket money, education level, parental education, and job. But chi-square statistical test results showed a statistically significant difference between the groups of smokers and non-smokers regarding the family members and friends, gender, regular physical activity, grade point average, and hookah use status (Table 1).

Using independent sample t-test, it was found that the mean scores of smoking attitude, subjective norm, PBC, intention, and smoking refusal skills of non-smokers were 49.9, 12.3, 24.7, 9.5, and 18.3, respectively while they were 30.6, 7.1, 18.1, 13.5, and 24.4 for smokers. As shown in Table 2, there was a statistically significant difference in all TPB model components and smoking refusal skills between smokers and non-smokers (Table 2).

As displayed in Table 3, in order to predict the students' intentions to smoking, a multiple linear regression analysis was carried out using the stepwise method. In the first model, attitude, subjective norms, and perceived behavior control were considered as predictors; we found significant effects for attitude ( $\beta$  = -0.40, P < 0.00l), PBC ( $\beta$  = -0.38, P < 0.00l), and subjective norm ( $\beta = -0.24$ , P < 0.00l). This model accounted for 77% of the variance in intention to smoke. In step 2, smoking refusal skill scale was added to the model. The findings showed that TPB constructs and smoking refusal skill accounted for 78.2% (adjusted R2) of the variance, indicating an additional 1.2% to the first model. These variables were found to affect intention to smoke in students. PBC was the strongest determinant in the second step ( $\beta = 0.40$ , P < 0.001), attitude subjective norm, and smoking refusal skill each had significant β coefficients (β = -0.31, -0.23, and -0.11, respectively; P < 0.001).

Table 1. Sociodemographic Information of Students According to Their Smoking Status <sup>a</sup>						
Variable	Current Smoker (n = 24)	Non-Smoker (n = 146)	P Value			
Gender			0.001			
Male	20 (36)	36(64)				
Female	4 (3.5)	110 (67.5)				
Family smoking			0.001			
Yes	15 (8.2)	26 (15.3)				
No	9 (5.2)	120 (71.3)				
Friend Smoking			0.001			
Yes	20 (11.2)	23 (14.2)				
No	4 (2.2)	123 (72.4)				
Hookah use			0.001			
Yes	21 (12)	42 (25)				
No	3 (1)	104 (62)				
Grade point average			0.001			
≤15	15 (8)	27 (16)				
≥15	9 (5)	119 (71)				
2						

<sup>a</sup> Data are presented as No. (%).

**Table 2.** Comparison of Attitude, Subjective Norms, Perceived Behavior Control, Intention, and Smoking Refusal Skill Scores Among Current Smoker and Non-Smoker Groups <sup>a</sup>

Variable	All (n = 170)	Current Smoker (n = 23)	Non-smoker (n = 147)	P Value
Attitude	$33.4\pm5.8$	49.9±8.9	$30.6\pm8.6$	0.001
Subjective norm	$7.8 \pm 4.5$	7.1±4.0	$12.3 \pm 5.2$	0.001
РВС	$19 \pm 5.3$	$18.1\pm4.8$	$24.7\pm4.8$	0.001
Intention	$11.4\pm7.3$	$24.4\pm6.7$	$9.5\pm5.1$	0.001
Refusal skill	$17.6 \pm 4.5$	$13.5 \pm 5.6$	$18.3 \pm 3.9$	0.001

<sup>a</sup> Data are presented as Mean  $\pm$  SD.

Table 3. Results of Multiple Linear Regression Analysis						
	Unstandardized Coefficients		Standardized $\beta$	P Value		
	В	S.E				
Step 1						
Attitude	0.27	0.03	-0.40	< 0.001		
PBC	1.05	0.14	-0.38	< 0.001		
Subjective norms	0.39	0.09	-0.24	< 0.001		
Model R2 = 76%				< 0.001		
Step 2						
Attitude	0.21	0.04	-0.31	< 0.001		
PBC	1.12	0.14	-0.40	< 0.001		
Subjective norms	0.36	0.09	-0.23	< 0.001		
refusal skill	0.16	0.07	-0.11	< 0.02		
Model R2 = 78.2%				< 0.001		

## 5. Discussion

According to this study, 14.1% of the medical students were current smokers. A significant difference was found between males and females (25% versus 2.6%) in this regard. This pattern of smoking in our students is in accordance with that of the previous study of students in Iran. In a study involving university students of Shahroud (7), 20% of them reported having experienced smoking. Studies conducted on university students of Kerman and Tehran showed this rate to be 22.7% and 22.1%, respectively. This finding could be important, as the students are future health care providers and are considered as role models for a great number of people. Therefore, even a low percentage of smokers, among medical students who are to serve as a role model, can have a severe negative effect on smoking prevention programs.

The present study intended to expand the theory of planned behavior by inclusion of one additional variable in its model: smoking refusal skill. Although smoking refusal skill improved the predictive validity of original TPB in terms of statistical significance, in fact, the findings from this study showed that this extended model failed to predict intention to smoke more effectively than the original TPB for a clinical use as the previous study concluded that increasing this power about 5% might provide a rationale for inclusion in the original model (23). Our study found that among all constructs of the model, PBC contributed to this prediction more significantly than attitude and subjective norm. This was expected because PBC plays an important role when the behavior in question is less volitional. Similar findings were also reported in previous studies (24, 25). Smoking literature reveals that low PBC is related to smoking initiation and smoking rate as well as greater difficulty in quitting and/or higher rates of relapse among adolescents (25, 26). Similarly, Norman et al. concluded that the TPB was predictive of intention to quit smoking with perceived control as the most important predictor (12, 27). A metaanalysis of 76 TPB studies found that PBC was a significant predictor in 65 of 76 analyses (5, 27).

The results of the present study indicated that the mean score of attitude among current smoker students was higher than that of the non-smoker group. In addition, attitude was a significant factor in predicting the intention to smoke cigarette. Similar results have been reported in other applications of the TPB to the prediction of smoking intentions. For example, some studies (28-30) reported that attitude was predictive of smoking intentions. In another study, Baska (31) in Slovakia showed that attitudes towards tobacco use among the adolescents were closely related to their smoking status, i.e. current smokers more frequently reported positive attitudes. These findings are not limited to a short-term period. In a longitudinal study of adolescent smokers, attitude about smoking was predictive of smoking status 3 years later (32, 33). Previous studies on smoking behavior have indicated (33) that when students observe the smoking behavior in role models such as parents, friends, teachers, and significant others and find them sociable, they may come to believe that smoking is a good behavior and thus may make a positive attitude towards it; this could increase their intention to smoke. Therefore, implementation of educational tobacco control programs is necessary aiming at correcting the attitude of students towards smoking.

Subjective norms reflect the person's perception of whether or not important people would want him or her to engage in the behavior (24). The findings revealed that subjective norm is less predictive of intention than attitude or PBC. This finding is in line with the results of meta-analyses of the TPB that shows the average subjective norm-intention correlation is significantly weaker than that between both attitude and perceived behavioral control and intention (34). A study by Johnston and White (35) showed that attitude and subjective norm were predictive of binge drinking intentions. Similarly, Lazuras reported subjective norm could significantly predict their intention to smoke (36). Another study conducted in Sudan showed that the influence of friends was the most important factor affecting the smoking behavior (37). For this reason, health care organizations should recognize the important people for the students, including friends, teachers, parents or other close persons, as they have an influence on their intention to smoke.

The results of the present study demonstrated that stronger smoking refusal skill was associated with lower smoking. On the other hand, the mean score of smoking refusal skill among non-smoker students was higher than that of the current smoker groups. Similar findings have also been reported in previous studies. For example, a study on drug refusal skill (17) showed that this refusal skill was a key component of the protective effect of social competence in terms of adolescent substance use. However, several studies have shown that refusal skills training is an important component in effective prevention programs (10, 19).

As to the sociodemographic variables, the results of this study showed an association between students' grade point average and smoking. Students with lower grade point average tended to smoke more. Therefore, health care personnel should pay more attention to students who poorly function in their University studies as they may be the high risk group for smoking in future.

Several limitations of this study should be noted as well. First, because this was a school-based study that relied on students' self-reports, the significant relationships among variables may partly reflect shared method variance. Secondly, it was a cross-sectional study; thus, causal relationships could not be inferred. The third, the results of the study may be subjected to social desirability bias. However the bias may be reduced through the application of trained research staff and acceptable executive process.

In sum, this study indicates that TPB variables are a useful tool for prediction of smoking behaviors among students in Iran. More specifically, students' perceived behavior control and attitudes towards smoking were found to be important determinants of smoking intentions. Thus, the findings of this study are useful for the development of effective tobacco control programs targeting university students.

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## **Authors' Contributions**

All authors equally participated in design, implementation, drafting and revision of the manuscript.

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